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TUI Cruises GmbH  
Communications  
Heidenkampsweg 58  
20097 Hamburg

Tel.: +49 40 60001-5270  
Fax: +49 40 60001-5103

presse@tuicruises.com  
www.tuicruises.com

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**Press contact:**

TUI Cruises GmbH  
Communications  
Godja Sönnichsen  
Heidenkampsweg 58  
20097 Hamburg  
Germany

Tel.: +49 40 60001-5270

Fax: +49 40 60001-5103

E-mail: [presse@tuicruises.com](mailto:presse@tuicruises.com)

## 1. TUI Cruises

### a. The Company

TUI Cruises stands for a contemporary, premium vacation experience on the high seas. TUI Cruises was established as a joint venture between TUI AG and the cruise line operator Royal Caribbean Ltd. Since 2009, the company has been offering sea voyages for the German-speaking market under the Mein Schiff brand. Under the leadership of CEO Wybcke Meier, TUI Cruises is headquartered in Hamburg, while the Program department, which is responsible for creating and realizing concepts for on-board entertainment, is based in Berlin. The fleet, consisting of seven ships, features a total capacity of around 17,800 beds. Roughly 450 employees currently work for TUI Cruises on land, and roughly 7,000 work on board the fleet. An additional new ship, Mein Schiff 7, is planned for 2023. For 2024 and 2026, TUI Cruises has commissioned the construction of two new LNG-fueled ships from the Italian shipyard Fincantieri.

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With the concept of a floating vacation resort, the offers from TUI Cruises focus primarily on guests who place the highest value on freedom, spaciousness, quality and individual service. Within the scope of the premium all-inclusive offer, most meals and drinks, the use of the spa and sport areas, the diverse entertainment program and child care are included in the package price.

As a company conscious of its responsibility, TUI Cruises aspires to reduce the effect of cruises on the environment to a minimum. Against this backdrop, the topic of environmental protection has been firmly anchored in the company's activities ever since the establishment of TUI Cruises. This means it is also an integral part of the company strategy when it comes to designing new ships, route planning, and processes on board, and everything in between. The Environmental Management department therefore exclusively looks after issues centered on ecology and, for this, works closely with the environment officers on board the ships.

**b. TUI Cruises Fact Sheet**

Established: April 22, 2008  
Headquarters: Hamburg, Germany  
Management Board: Wybcke Meier, CEO; Frank Kuhlmann, CFO  
Address: TUI Cruises GmbH  
Heidenkampsweg 58, 20097 Hamburg, Germany

No. of beds per ship: Mein Schiff 1: 2,894; Mein Schiff 2: 1,912;  
Mein Schiff 3: 2,506; Mein Schiff 4: 2,506;  
Mein Schiff 5: 2,534; Mein Schiff 6: 2,534  
Mein Schiff Herz: 1,912

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Total no. of beds: 17,780  
Employees on land: Approx. 450  
Crew complement: Approx. 7,000

**c. About Wybcke Meier**

Wybcke Meier (age 50) was appointed CEO of TUI Cruises in 2014. The qualified travel agent started her career at Fischer Reisen, where she held various positions with managerial responsibility for marketing and sales. After Fischer Reisen was sold to Condor Flugdienst GmbH, she was at the helm of the integration process of the tour operator into the newly established C&N Touristic AG. In 2000, Wybcke Meier became head of sales at Via 1 – Schöner Reisen online travel shopping channel in Hamburg, a position she held for two years. Following this, she headed sales and marketing for eight years as an authorized signatory and member of the Management Board at tour operator Öger Tours. Most recently, Wybcke Meier was Managing Director at Windrose Finest Travel and OFT.

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## 2. The Mein Schiff Fleet

### a. The Fleet Concept

The Mein Schiff fleet, comprising seven ships with a total of 17,780 beds, has been sailing the seas since May 2009. In the 2018/2019 season, the fleet will be calling at many special cruise destinations in Northern Europe, the Mediterranean, the Canary Islands, the Caribbean, the Arabian Gulf, and Asia, as well as in Central and Northern America.

Every ship is geared to a sense of well-being – from fore to aft. This is reflected in the generous deck areas and numerous cabins with balconies or verandas up to 47 square meters in size, as well as the quiet relaxation islands.

The cabins of the Mein Schiff fleet have been designed with a stylish, unique ambience featuring many comforts. For example, guests on board the Mein Schiff fleet can enjoy their first coffee of the day in private thanks to an espresso machine in each cabin. The design of the cabins is light, friendly and timelessly modern. Select furnishings have been lovingly combined so that guests immediately feel at home in their cabin. On board the new builds, more than 80 percent of the cabins have balconies.

For TUI Cruises, the topic of environmental protection has high priority, which is why environment officers are in continuous deployment on board the Mein Schiff fleet. They monitor if environment-relevant conditions are being met on board, lead environmental protection trainings with the crew, and are available for answering guests' questions surrounding environmental protection.

### **Top-quality cuisine**

The gastronomic concept on board the Mein Schiff fleet focuses on individuality and hospitality. High culinary pleasures and attentive table service invite guests to enjoy their time at a number of different restaurants and bistros. With its premium all-inclusive concept, TUI Cruises offers nearly all meals and drinks in most of the restaurants, bars and bistros for free, at no additional fee. This means that the personal travel fund becomes irrelevant on board. Not included

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are solely meals and drinks at the specialty restaurants, as well as special wines, whiskeys, or champagne.

For health-conscious guests, TUI Cruises offers meals in accordance with the Mein Schiff Ganz Schön Gesund (Nice and Healthy) concept at many restaurants. The excellent meals provide an exceptional taste experience, gently prepared using less grease and sugar, with high-quality oils, fresh herbs, and natural flavors.

### **Holistic spa and sport concept**

The spacious spa and sport areas invite guests on the Mein Schiff fleet to relax both body and mind. The Ganz Schön Gesund concept rounds off the offer. Use of many of the facilities is already included in the price as part of the premium all-inclusive concept. As just one of many highlights, guests can enjoy different saunas – some providing a panoramic view over the sea – as well as the use of the sport area and participation in several exercise courses. Sports offers, such as active workshops, events, personal training, and nutritional coaching, can be exclusively booked on top. What's more, TUI Cruises offers a selection of cosmetic and beauty treatments, as well as massages that have in part been specially developed to harmonize with the destination, together with the exclusive partners Dr. Babor, Hyapur, and Alessandro. Select services can be booked four months in advance in the Meine Reise area on the TUI Cruises website, or on board on the ship's portal.

### **Premium entertainment on board**

The singers, dancers, actors, artists, and musicians of the fleet's ensemble are international, highly qualified professionals. The Mein Schiff shows, plays, vaudevilles, satires, and solo programs are developed and rehearsed at the TUI Cruises location in Berlin before being performed on board – supported by the stage's cutting-edge lighting, sound and LED technology.

The Mein Schiff fleet offers edutainment on board for all those who are curious and hungry for knowledge. The Compass – Knowledge on the High Seas focuses on three topics: discovery, health, and enjoyment. Facilitators in the subjects of art history, geography, and oceanography; workshop leaders for wine-tasting,

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cocktail-mixing, and sushi; as well as painting and jewelry courses are just a few examples of the diverse range.

### **Event and themed cruises**

On the numerous and varied themed cruises, guests can experience unique events from the fields of music, show, culinary delights, sport, art, and culture. Musical variety has already been demonstrated on a number of music cruises, for example the rock liners with Udo Lindenberg, a cruise with the Vienna Philharmonic Orchestra or with German singer Helene Fischer, or the Full Metal Cruise. The World Club Cruise was launched in 2017, the first electronic dance cruise, as well as the Rainbow Cruise for the LGBT community – two additional event cruises that guests have been excited about.

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### **Nest, Kids-Club and Teenslounge**

Children from the ages of three to eleven are welcome to the Kids-Club at any time. In order to ensure an optimal stay for the young guests on board, children are divided into different age groups and supervised during their stay by qualified assistants – such as during fascinating themed cruises and workshops, sport, play, theater, music, and experiments. During the Kids-Club excursions, children go on a Compass Rally in which they explore various cities or enjoy sport and beach excursions with the whole family.

Nearly all ships feature a separate baby room, where adults with very small children to the age of three have a special place to play and be together. Here is where TUI Cruises also offers baby play circles and romping hours under the watchful eye of the parents.

Teens from the age of twelve have access to Sturmfrei – Teenslounge on board, their own area. The varied teens' program features action-packed sports simulations with gaming consoles, special teen excursions, and instructive workshops, to name just a few.

During the summer break in 2018, TUI Cruises established a new kids show and a new themed cruise during which young guests can discover a host of

knowledge about the animal worlds and environmental protection. The program started on Mein Schiff 1 and will be successively introduced to the entire fleet.

### **Discover countries**

On a total of 93 different routes in the 2018/2019 season, the Mein Schiff fleet sets course for exciting cities and enchanting coastal landscapes in 66 countries around the world. In the winter season, the routes cover the Canary Islands, the Mediterranean, Asia, the Arabic Golf, the Caribbean, and Central America. In the summer season, the fleet goes along the Baltic Sea and Northland, as well as Western Europe, the UK, the Mediterranean, and North America.

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The harbors offer a number of fascinating excursions, giving guests the opportunity to learn more about the country and people. The offer recommended by TUI Cruises ranges from panorama tours and museum visits to active excursions such as hiking, climbing, and diving, as well as sporty and innovative experiences in the bike, e-bike, and e-scooter tours organized by TUI Cruises personally. Guests can choose their personal land excursion from 14 different categories: Small but Mine, Classic, Experience, Green and Fair, DIY, or Culinary. During the German school break times, TUI Cruises offers an additional excursion program in which children between the ages of seven and twelve can discover the destination – without their parents but with professional supervision.

### **b. Mein Schiff 1**

The naming ceremony for Mein Schiff 1, built by Meyer Werft Turku shipyard, took place on May 11, 2018 and was led by the Olympic gold medalists in beach volleyball, Laura Ludwig and Kira Walkenhorst, in Hamburg. This new build replaces the former Mein Schiff 1, which was the first ship from TUI Cruises to go into service, in 2009. It was handed over to Marella Cruises in April 2018.

Mein Schiff 1 offers even more space for well-being and an even larger number of cabins and suits – heralding a new ship generation at TUI Cruises. The redesigned stern is made completely of glass, and the cabins have received a full facelift. Guests can choose from four new categories of suites, from the pen of celebrity designer Patrician Urquiola.

Also new is the completely covered and closed arena. The multifunctional space features a climbing wall, among others. The gym area, offering a view of the ocean, and the 438-meter jogging course now both enjoy even more space on Mein Schiff 1.

<b>Length:</b>	315.7 m
<b>Beam:</b>	35.8 m
<b>Draft:</b>	8 m
<b>No. of beds:</b>	2,894
<b>Cabins:</b>	1,447 in total
	158 inside cabins (2 barrier-free)
	127 outside cabins (4 barrier-free)
	1,056 cabins with a balcony
	(4 barrier-free)
	2 premium cabins with verandas
	66 junior suites
	38 suites
<b>Restaurants/bistros:</b>	12
<b>Bars/lounges:</b>	15
<b>Decks:</b>	16
<b>Outdoor deck area:</b>	20,500 m <sup>2</sup>

### c. Mein Schiff 2

On February 9, 2019, Carolin Niemczyk, singer with the well-known German pop band Glasperlenspiel, was the sponsor for Mein Schiff 2 at the naming ceremony in Lisbon. Following a construction period of almost exactly 24 months at the Finnish Meyer Werft Turku yard, it is the most recent member of the TUI Cruises fleet. Like Mein Schiff 1, which entered into service in 2018, Mein Schiff 2 is part of the new generation of ships. Both ships are around 20 meters longer than the previous ships. In addition to providing even more space for feeling good, there is a larger selection of cabins and suites, too. Both ships offer the generous ratio of passenger to space that guests have come to expect – giving up to 2,894 guests lots of room for well-being.

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Created as a designer ship, Mein Schiff 2 focuses even more strongly on big-name designers. For example, an additional internationally renowned designer has been won over in Werner Aisslinger. Together with his team, he redesigned the Tag & Nacht bistro as well as the Schaubar. A total of five different architects and designers gave the new ship its special flair. As on Mein Schiff 1, the suites were created by celebrity designer Patricia Urquiola. Also on board were once again the architect offices Tillberg, 3Deluxe, and cmDesign.

<b>Length:</b>	315.7 m
<b>Beam:</b>	35.8 m
<b>Draft:</b>	8 m
<b>No. of beds:</b>	2,894
<b>Cabins:</b>	1,447 in total
	158 inside cabins (2 barrier-free),
	127 outside cabins (4 barrier-free),
	1,056 cabins with balconies (4 barrier-free),
	2 premium cabins with verandas,
	66 junior suites,
	38 suites
<b>Restaurants/bistros:</b>	12
<b>Bars/lounges:</b>	15
<b>Decks:</b>	16
<b>Outdoor deck area:</b>	20,500 m <sup>2</sup>

#### d. Mein Schiff 3

Mein Schiff 3 was the first new ship to be built by TUI Cruises at the Finnish shipyard STX Finland Oy (today: Meyer Turku Oy). The naming ceremony took place on June 12, 2014 in Hamburg and was led by the singer Helene Fischer. In addition to the 25-meter outdoor pool and a glass balcony floating at a height of approximately 37 meters above the ocean, Mein Schiff 3 offers guests an own balcony in more than 80 percent of the cabins.

A highlight of the ship's design is the glass façade in the form of a diamond at the stern of the ship. Its light-flooded interior is home to a unique world of taste. Providing an unforgettable sound experience, Klanghaus was designed in

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20097 Hamburg

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collaboration with leading opera and concert houses. It is the first concert hall with nearly pure acoustics on the ocean.

<b>Length:</b>	293.3 m
<b>Beam:</b>	35.8 m
<b>Draft:</b>	8.05 m
<b>No. of beds:</b>	2,506
<b>Cabins:</b>	1,253 in total
	123 inside cabins (2 barrier-free),
	97 outside cabins (4 barrier-free),
	957 cabins with balconies
	(4 barrier-free),
	64 junior suites,
	12 suites
<b>Restaurants/bistros:</b>	10
<b>Bars /lounges:</b>	12
<b>Decks:</b>	15
<b>Outdoor deck area:</b>	17,795 m <sup>2</sup>

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 20097 Hamburg  
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#### e. Mein Schiff 4

The fourth ship in the TUI Cruises fleet is identical in design to Mein Schiff 3 and was also built by the Finnish shipyard Meyer Turku Oy. Its naming ceremony was led by Franziska van Almsick in the Port of Kiel on June 5, 2015. Guests on board can enjoy more than 6,000 contemporary masterpieces of art. The model of Mein Schiff 4, featuring a scale of 1:30, invites guests to a journey of discovery.

**The highlights of Mein Schiff 4 include Klanghaus. The concert hall, with nearly pure acoustics, is a small philharmonic on the sea, created by international acoustics experts. It offers classical music concerts, sophisticated jazz, or a movie theater with surround sound.**

<b>Length:</b>	293.3 m
<b>Beam:</b>	35.8 m
<b>Draft:</b>	8.05 m
<b>No. of beds:</b>	

	2,506
<b>Cabins:</b>	1,253 in total
	123 inside cabins (2 barrier-free),
	97 outside cabins (4 barrier-free),
	955 cabins with balconies
	(4 barrier-free),
	64 junior suites,
	14 suites
<b>Restaurants/bistros:</b>	10
<b>Bars/lounges:</b>	13
<b>Decks:</b>	15
<b>Outdoor deck area:</b>	17,795 m <sup>2</sup>

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#### f. Mein Schiff 5

Mein Schiff 5 was built in 581 days at the Finnish shipyard Meyer Werft Turku. Spaciousness is the focus of this ship. Awaiting guests are: more cabins, a larger X-Lounge, as well as new restaurant and bar concepts featuring attractive designs. The naming ceremony for Mein Schiff 5 took place on July 15, 2016 in the Bay of Lübeck-Travemünde and was led by the singer and presenter Lena Meyer-Landrut.

**The regular entertainment program includes hologram installations, which TUI Cruises was the first to present on a cruise liner. As part of a full-length, interactive entertainment concept, renowned artists such as the German singer Heino or the celebrated opera tenor Rolando Villazón appear as holograms.**

<b>Length:</b>	293.3 m
<b>Beam:</b>	35.8 m
<b>Draft:</b>	8.05 m
<b>No. of beds:</b>	2,534
<b>Cabins:</b>	1,267 in total
	127 inside cabins (2 barrier-free),
	97 outside cabins (4 barrier-free),

	963 cabins with balconies (4 barrier-free), 64 junior suites, 16 suites
<b>Restaurants/bistros:</b>	12
<b>Bars/lounges:</b>	13
<b>Decks:</b>	15
<b>Outdoor deck area:</b>	17,895 m <sup>2</sup>

### g. Mein Schiff 6

Mein Schiff 6 was likewise built at the Finnish Meyer Werft Turku and combines the well-known advantages of the other new ships. With the new store concept, based on Hamburg's Neuer Wall elite shopping street, and the covered arena with lounge area, Mein Schiff 6 focuses on an expanded area of well-being as well as new trends in the entertainment scene. The naming ceremony for Mein Schiff took place on June 1, 2017 and was led by the Elbphilharmonie, represented by first organist Iveta Apkalna, in the Port of Hamburg. It is the first ship in the fleet to cruise to North America.

Entertainment on the studio stage is provided by hologram installations, among others – starring comedy legend Dieter Hallervorden or Circus Roncalli with Bernhard Paul as Zippo the Clown. The technology creates a true-to-life 3D illusion of the artist, which gives the audience the feeling that the person is in the room, live and in person.

<b>Length:</b>	295.3 m
<b>Beam:</b>	35.8 m
<b>Draft:</b>	8.05 m
<b>No. of beds:</b>	2,534
<b>Cabins:</b>	1,267 in total 127 inside cabins (2 barrier-free), 97 outside cabins (4 barrier-free), 963 cabins with balconies (4 barrier-free),

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	64 junior suites, 16 suites
<b>Restaurants/bistros:</b>	12
<b>Bars/lounges:</b>	14
<b>Decks:</b>	15

#### h. Mein Schiff Herz

The heart of the fleet had its naming ceremony in May 2011 in the Port of Hamburg, under the name Mein Schiff 2 at the time. The former Celebrity Mercury was handed over to TUI Cruises at the end of February 2011 from the Celebrity Cruises shipping company. Within 38 days, roughly 2,000 tradesmen converted the ship at the Bremerhaven-based Lloyd Werft yard. When the new Mein Schiff 2 entered into service in winter 2019, this loyal soul remained in the fleet, but under a new name: Mein Schiff Herz. It will sail for TUI Cruises until 2022.

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<b>Length:</b>	262.5 m
<b>Beam:</b>	32.2 m
<b>Draft:</b>	8.5 m
<b>No. of beds:</b>	1.912
<b>Cabins:</b>	956 in total 304 inside cabins, 225 outside cabins (7 barrier-free), 376 cabins with balconies, 39 junior suites, 12 suites
<b>Restaurants/bistros:</b>	8
<b>Bars/lounges:</b>	10
<b>Decks:</b>	14
<b>Outdoor deck area:</b>	11,991 m <sup>2</sup>